# 2023 IMPACT &



### OHIO ECOLOGICAL FOOD AND FARM ASSOCIATION

Cultivating a future in which sustainable and organic farmers thrive, local food nourishes our communities, and agricultural practices protect and enhance our environment.

800+ attendees at the 44th annual OEFFA conference

Hosted 25 educational workshops and farm tours across Ohio and online.

Educators answered 500+ technical assistance calls and emails from farmers, and started a monthly virtual help shop.

Launched the Outreach Program, offering resources aimed at assisting Black, Indigenous, and people of color (BIPOC) farmers.

Tallied 551 people OEFFA assisted in their farming journey through the three years of the Begin Farming Program.





- 1,000 organic producers
- 103 organic handlers/processors
- 72 certified with OEFFA for the first time
- 51 Organic Plus Trust (OPT) Grass-Fed producers

Partnered with the Ohio Department of Agriculture in administering Organic Cost Share Program reimbursements for 185 organic operations.

Continue to streamline and improve the organic certification renewal process, including through simplified paperwork.

visits to the Ohio Statehouse to advocate for soil health

Past advocacy paid off when the Beginning Farmer Tax Credit took effect in January.

Multiple visits to D.C. with OEFFA farmer leaders to meet with legislators.

Engaged with hundreds of people in farm bill advocacy, including at Farm Aid and through in-district meetings, trainings, and more.

Spearheaded 373 emails and 103 calls about agricultural policy to members of Congress.



## 2023 IMPACT



203 new members

40+ staff support OEFFA's work in education, certification, and advocacy.

15,000+ followers keep up on social media.

Launched a Beginning Farmer Award in addition to Stewardship and Service Awards.

Started a sustaining gift program and a planned giving program.

OEFFA became a donation-based membership organization, making it easier to give and become a member.

By donating just \$60, or \$5 a month, you become an OEFFA member.



Online

oeffa.org/donate

#### By mail

41 Croswell Rd. Columbus, OH 43214

By phone

(614) 947-1611

Tax ID: 34-1638273

## FINANCIAL HIGHLIGHTS

These numbers are unaudited

#### **OEFFA INCOME**



- 82% Grants + Awards Programs
- Membership **Donations**
- 2% Other

#### **OEFFA EXPENSES**



- 80% Programs
- 19% Management 1% Development

Oct. 1, 2022-Sept. 30, 2023

#### OEFFA CERTIFICATION INCOME



- 96% Certification Services Misc.
- Investment Income

## OEFFA CERTIFICATION EXPENSES



- 60% Staff Salaries 19% Inspections
- Print + Postage Equipment + Supplies Professional Fees 2%
- 10% Other

Jan. 1-Dec. 31, 2023

## THANK YOU TO OUR MAJOR FUNDERS

Farm Aid, Grace Family Foundation, Gund Family Foundation, McKnight Foundation, Meshawa Farm Foundation, North Central Region Sustainable Agriculture Research and Education, Ohio Department of Agriculture Regenerative Agriculture Foundation, Schmidt Family Foundation, USDA Farm Service Agency, USDA National Institute of Food and Agriculture, USDA Natural Resources Conservation Service, USDA Office of Partnerships and Public Engagement, USDA Transition to Organic Partnership Program

...and to the donations from many generous members, farmers, and corporate and foundation partners. Thank you.